

STAGE AUTHORITY · BUSINESS STRATEGIST · AI OPERATOR

VINCENT HOVORKA

The Stage Authority Who Builds 7-Figure Businesses

200+

HRS ON STAGE

8

COUNTRIES

3

CONTINENTS

1,400

LARGEST AUDIENCE

64

NATIONS REACHED

2

BUSINESSES EXITED

ABOUT VINCENT

Vincent Hovorka is a stage authority and business strategist who has shared stages with **Kris Jenner**, **Mario Lopez**, **John Paul DeJoria**, and **JT Foxx** — and interviewed **Charlie Sheen** before 1,400 entrepreneurs from 64 countries in Los Angeles.

Creator of the **Four Engines Framework** and co-author of the international bestseller **The Operator Trap**. Two business exits.

International Bestselling Author · The Operator Trap



SHARED STAGES:

Kris Jenner

Mario Lopez

John Paul DeJoria

JT Foxx

Charlie Sheen

UPCOMING:

Red Bull

Ferrari

Lamborghini

THE FOUR ENGINES FRAMEWORK — FROM THE OPERATOR TRAP

01 · Authority

Master stages & communication. Be the expert the room assumes leads.

02 · Visibility

Build credibility through strategic associations with the right people.

03 · Revenue

Sales & marketing systems that convert without you in every deal.

04 · Scale

AI and systems that replace you as operator and remove the bottleneck.

What Audiences Walk Away With

- A **proven framework** to scale revenue without working more hours
- **Real results** from 6 & 7-figure exits and client transformations
- **Clarity on their positioning** and how to monetize it from stage and online
- **The exact system** to remove yourself from daily operations
- **Actionable next steps** they can implement the same week
- **AI leverage** — systems that compound their output while reducing operator hours

Book Vincent to Speak

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JT FOXX
MEGA
SUCCESS

PSA

BUSINESS
CATALYST

THE
BUSINESS
SHOW
LONDON

TALK 01

The Four Engines Framework: Replace Yourself as the Bottleneck

- Why most 6-figure owners are stuck as operators, not owners
- Authority, Visibility, Revenue & Scale — the 4 engines that compound to build wealth
- Structure your business like an F1 team — systems, not a single driver

TALK 02

Speaking as a Sales & Authority Engine

- Why speaking is the fastest path to unshakeable credibility and high-ticket deals
- The PITCH framework: how to structure a talk that converts
- The "ladder strategy" for getting onto bigger stages and podcasts

TALK 03

Branding by Association: Borrow Credibility from High-Profile Names

- The four ladders: proximity, visibility, peer status & special places
- How to build real relationships with billionaires and celebrities
- Practical steps to position yourself alongside authorities in your market

TALK 04

The Revenue Engine: Sales & Marketing That Runs Without You

- Why most operators are stuck doing all the selling themselves
- How to build predictable lead generation and conversion systems
- The difference between founder-dependent sales and scalable funnels

TALK 05

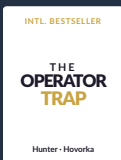
AI & Systems: Free Yourself from Operations Using Technology

- Why AI is the ultimate "pit crew" for business owners
- The 5 phases of AI implementation — from automation to advanced workflows
- How businesses save 20–30 hrs per week with ProfitMind AI

TALK 06

Exiting Two Businesses: Building Companies That Can Be Sold

- Why most businesses can't be sold — they depend entirely on the founder
- Systems and documentation required to attract serious buyers
- Lessons from two exits, even if you're not planning to sell yet



The Operator Trap — International Bestseller

The roadmap for founders who are great at what they do — but have built a business that cannot run without them. Co-authored with Lewis Hunter.

Book Vincent to Speak

Available for keynotes, masterminds, podcasts, and corporate events. All talks customised to your audience and objectives.

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